

You Can Rely on Edgetech's Expert Sales and Technical Team

> > Edgetech's sales and technical service means different things to different people. The group can be relied upon for quality audits, efficiency audits, line layout recommendations, training, set up or simply for expert advice – or any combination of these services. They not only do it all, but they do it best.

But, don't take it from us. Check out what our customers are saying:

"I just wanted to take a quick moment to tell you how impressed I was with David Hill. David was due to arrive here Tuesday morning. On Monday afternoon David called and said he had checked into his hotel room and asked if we could use his help getting things set up for the next day. Due to a variety of reasons we were way behind schedule and were grateful for the offer. David came over and worked until 9PM that evening and then took out the people he worked with, my son included, to dinner. He is doing a great job with the equipment and training as well. In summary, great attitude, very respectful, skilled at his job, and a credit to your company."

- Daniel J. Hunter, President, Universal Windows and Doors

"This message is a few weeks over due but the gratitude is the same none the less. Brian Weingarh is a great asset to your company even more so as your Technical Service Rep. His style and response to satisfy the client is of the highest standard I've come across in quite some time. His training knowledge was key to my team picking up and adapting to the techniques he was demonstrating. He left with no stone unturned. He returned weeks later to follow up on how we are doing, and once again he satisfied all our needs and concerns."

- Jesse Martinez, IG Production Supervisor, Milgard

"I wanted to personally drop you a note thanking you for the support you have given West Window in our transition to the Edgetech Super Spacer system. I also wanted to tell you how much we have enjoyed working with two of your people— Brian Weingarh and John DeVecka. These young men are a credit to Edgetech. We have found them to be a delight to work with. They are very smart and professional. They were here early and stayed late every day and worked well with everyone. I also would like to compliment Shawn Hannux and the nice presentation he prepared and provided for



our glass department and office staff. I think this helped build excitement. I also want to thank you all for providing the technical support to get the Bystronic machine we purchased up and running."

- Don Hodges, President, West Window Corporation

So, if you have questions, concerns or just need sound technical advice on how to keep your operations running smoothly, contact Edgetech.

What can Edgetech's Sales and Service do for your business?

Service Agreements: We can establish a service agreement that will help you ensure your operation is running as efficiently as possible; this includes maintenance, quality audits and personal service.

Quality Audits: Our team will visit your plant periodically

to ensure your machinery is running at optimal levels for the best throughput and product quality.

Line Layouts: Whether you are looking to expand or you are just starting out, our team can help you design the most efficient layout for IG production within your space requirement.

Equipment Training: Our team can help you get the most out of your IG production by sharing best practices for applying Super Spacer to glass.

Equipment Set-Up: When upgrading or adding new equipment, Edgetech's experts will assist in getting you up and running as soon as possible with optimal product quality.

Production Efficiency Analyses: We will conduct tests to ensure you are maximizing the number of IGs produced per shift.

Keep an eye out for Edgetech this year

Batimat November 5-10 / Paris, France / www.batimat.com

Big5 November 25-29 / Dubai, UAE / www.thebig5exhibition.com



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