

# Window Enterprises Finds Success Through Quality and Teamwork

## >> Texas-based IG manufacturer turns to Super Spacer® for energy efficiency, production efficiency and sustainability

Carrollton, Texas-based Window Enterprises LLC is a forward-thinking company with a dedication to continuous improvement, quality and customer service. Led by CEO and owner Michael Mullarkey, the company is implementing new processes and making product improvements that poise the company for continued growth in the residential new construction market.

"Through a dedicated team effort, we are diligently making improvements that make us a unique IG supplier in our region," Mullarkey said. "We are acutely aware of the needs of the distributor, builder and homeowner, and are pleased to manufacture a new and better product that will provide many years of trouble-free service."

>> To assure the best overall efficiencies, Window Enterprises looked to Edgetech for product recommendations, as well as line layout designs and equipment options. In May 2008, the company began producing all of its IG exclusively with Super Spacer®.

"Everyone is moving toward energy-efficient, sustainable window systems that are better for the environment and we are making significant investments to stay ahead of

the competition," said Dan Miller, vice president of sales for Window Enterprises. "Our objectives are to offer our customers windows that meet their needs at a competitive cost. Adopting Edgetech's Super Spacer is a key part of meeting these objectives."

Window Enterprises also takes great pride in its customer relationships and giving its customers the products they need when they need them.

"Builders now have greater flexibility when selecting energy efficient windows, with a brand contractors in the area know and trust," Miller said. "Window Enterprises truly stands alone in terms of structural strength and energy efficiency. We provide our customers with a full array of energy efficient, structurally strong and aesthetically pleasing window products."

### More than just energy efficiency

According to Ted Hoehn, Edgetech's national sales manager in the western United States, South America and Mexico, "We have worked very closely with Window Enterprises to help them achieve their goals for their products and their processes. We looked at their space and throughput requirements and developed a plan to implement the new Super Spacer line as



quickly as possible. The Window Enterprises team also received comprehensive training on-site prior to start-up to assure a seamless integration of the line from day one."

The extensive training paid off. Since installing the new Super Spacer line, Window Enterprises has flourished – producing between 4,000 and 8,000 IG units per week.



Scott Whetzel, plant manager

"We are very happy with the solutions and products provided by Edgetech," Miller said. "We are confident that our processes are as efficient as possible for us to produce the highest quality product, with minimal manpower. We are poised for both increasingly strict energy saving requirements and

the future demands of the residential new construction market. Edgetech has become a valued member of the team."

With sales representation throughout the South from California to Florida, Window Enterprises employs 204 people. The company's operations are housed in a 110,000 square foot facility in Carrollton, Texas, and it has a builder-direct sales office in Houston.

Window Enterprises is an ENERGY STAR® partner that utilizes the best components, including its special Sunshield Vinyl and Super Spacer, to create energy-efficient products that meet and exceed the expectations of its distributors, builders and end-users.

For more information on Window Enterprises, visit [www.windowenterprises.com](http://www.windowenterprises.com).

