

Centennial Windows Doesn't Mess With Perfection

> > **Canadian manufacturer earns third ENERGY STAR® award, celebrates 16 years with Super Spacer®**

In business for 28 years, Centennial Windows has found a formula for success that includes high-end components, two generations of dedicated employees, company-employed installers, a dedication to customer service and a lot of heart.

Based in London, Ontario, with retail stores throughout Southern and Central Ontario, Centennial Windows has much to celebrate with its extensive list of awards and accolades including three ENERGY STAR® awards: 2004 Manufacturer of the Year; 2005 Retailer of the Year; and the Sustained Excellence Award in 2008.

This latest award is a great honor because it is only given to a select group of organizations that have exhibited outstanding ongoing leadership in developing energy-efficient products.

According to George Warren, Centennial's president and owner, "Receiving the Sustained Excellence Award is meaningful because energy efficiency has always been a priority, even



Centennial Windows, London, Ontario

before ENERGY STAR. Throughout the years we have received a number of awards and nominations, none of which would have been possible without our great employees, customers and business partners."

Centennial Windows focuses on high-end products for the renovation market. As an all-in-one manufacturer, dealer and installer, the company has control over all aspects of the process, resulting in efficient products that stand the test of time. With nothing but the best components and outstanding service, Centennial's customer satisfaction is unrivaled, according to Warren.

"Our winning combination of service and quality has served us well in the past, and will continue to be a benchmark for excellence even as energy efficiency standards are becoming stricter," Warren said. "Because we put nothing but the best in our windows, including Super Spacer® with premium sealants, our products are extremely durable. In fact, over the past 16 years with Super Spacer, I can count on one hand the number of callbacks we've had due to seal failure. It's even rarer that the failure resulted from the spacer."

Warren is so confident in his products that the company offers a lifetime warranty on all window systems, which is transferrable

if the home is sold. This is especially important in the cold and unforgiving climate where windows can really take a beating from high-wind, snow and rapidly fluctuating temperatures.

"Our customers need durability from their windows," Warren said. "The silicone foam material of Super Spacer expands and contracts with the window as the weather changes, so you do not get stress cracks. Super Spacer helps our windows stand up against just about anything."

Celebrating 16 Years of Success

Centennial Windows and Edgetech began their partnership in 1992 and it is still going strong. "We were one of the early adopters of Super Spacer because we recognized the value of giving our customers high-end products that will last for many years," Warren said. "We've stayed with Super Spacer because you don't mess with perfection. Customers throughout the region know our products as the best around; and that's what we'll continue to give them."

Warren also values the relationship Centennial and Edgetech have built over the years. "Both companies share a culture that revolves around a commitment



George Warren (l), President, and Terry Lee (r), Founder, Centennial Windows

to quality and service," Warren said. "Any time you make a call to Edgetech, there's always someone there who will go above and beyond to help. It's the people that make the difference. It has never felt like a customer-vendor relationship with Edgetech – it has always been a partnership."

Centennial also takes advantage of Edgetech's award-winning marketing tools, including the SustainaView™ and Health Smart® campaigns. "We use these tools at every in-home presentation and clients really like them because they are easy to understand," Warren said. "The Edgetech coloring books are extremely well received because it gives children something to do while their parents are listening to our presentations. It's all these little things that make a difference and make Edgetech a company we are proud to work with."

For more information visit www.centennialwindows.com or www.edgetech360.com.